Message Text

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42.

ACTION NEA-10

INFO OCT-01 AF-04 ISO-00 AEC-05 AID-05 CEA-01 CIAE-00

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INR-05 INT-05 L-02 NSAE-00 NSC-05 OMB-01 PM-03 RSC-01

SAM-01 OES-03 SP-02 SS-15 STR-01 TRSE-00 FRB-01 /081 W ------ 101105

R 181520Z DEC 74

FM AMEMBASSY RABAT

TO SECSTATE WASHDC 4071

INFO AMEMBASSY BEIRUT

AMEMBASSY CAIRO

AMEMBASSY LAGOS

AMEMBASSY JIDDA

AMEMBASSY TUNIS

CONFIDENTIAL RABAT 6097

BEIRUT PASS BAGHDAD

E.O. 11652: GDS TAGS: ENRG MO

SUBJECT: NIGERIA CONSIDERING CONCESSIONAL PETROLEUM SALES IN AFRICA

1. NIGERIAN EMBASSY HAS INQUIRED IF WE KNOW WHETHER MOROCCO, TUNISIA, EGYPT, OR UGANDA HAVE ACCESS TO CRUDE PETROLEUM AT CONCESSIONAL PRICES. HE EXPLAINED THAT INQUIRY WAS STIMULATED BY QUERY FROM LAGOS AND WAS PREPARATORY TO INITIATING NIGERIAN PROGRAM OF SALES OF CRUDE PETROLEUM AT BELOW MARKET RATES TO MOROCCO-, TUNISIA, EGYPT, UGANDA AND POSSIBLY OTHER AFRICAN COUNTRIES. BEFORE UNDERTAKING SUCH A PROGRAM, NIGERIAN GOVERNMENT WISHED TO ASSURE THAT RECIPIENTS' NEEDS NOT ALREADY BEING MET BY OTHER OIL SUPPLYING STATES AND THAT RECIPIENT WOULD NOT REEXPORT CRUDE OR REFINED PRODUCTS FOR PROFIT. EMBOFF PROMISED TO INQUIRE INTO MATTER AND CONVEY RESULTS WHEN AVAILABLE.

 $2.\ \mathrm{FYI:}\ \mathrm{MOROCCO}\ \mathrm{HAS}\ \mathrm{BEEN}\ \mathrm{TALKING}\ (\mathrm{AND}\ \mathrm{PRESUMABLY}\ \mathrm{QUIETLY}\ \mathrm{CONFIDENTIAL}$

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NEGOTIATING) FOR SOME TIME NOW WITH RESPECT TO CONCESSIONARY

FINANCING OF PHOSPHATE EXPORTS TO LDC'S. AT SAME TIME, GOM HAS FREQUENTLY HINTED THAT OIL COUNTRIES SHOULD CONSIDER SIMILAR ACTION FOR LDC'S SYMPATHETIC TO ARAB MIDDLE EAST OBJECTIVES AND WHO SERIOUSLY IMPACTED BY RISE IN PETROLEUM PRICES. IT HAS LONG BEEN RUMORED HERE THAT GOM HAS BEEN PRESSING OTHER ARAB GOVERNMENTS, PARTICULARLY IRAQ, FOR CONCESSIONS ON OIL PRICES, BUT TO BEST OF OUR KNOWLEDGE THESE EFFORTS HAVE NOT MET WITH SUCCESS.

3. EMBASSY WOULD APPRECIATE INFORMATION FROM DEPARTMENT OR ADDRESSEE POSTS REGARDING EXISTING CONCESSIONAL PETROLEUM SALES OR FINANCING IN COUNTRIES MENTIONED IN PARA 1. NEUMANN

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Message Attributes

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